



## EXISTING PURCHASER LOYALTY OFFERS - TERMS & CONDITIONS

Abiwood Creekside Ptd Ltd (Abiwood), the developer of Pinnacle, are providing opportunities for existing loyal purchasers of land in Pinnacle to receive up to \$5,000 off the purchase of titled land or a \$5,000 pre-paid Visa when referring family and friends to Pinnacle. With two exciting programs on offer, subject to conditions, existing purchasers can:

- Receive a \$5,000 discount off their repeat purchase of titled land in Pinnacle when entering into a new Land Contract of Sale, or
- Refer a family member or friend to Pinnacle and become eligible to receive a \$5,000 pre-paid Visa when they purchase titled land in Pinnacle. You can refer as many people as you like, the key to you getting the pre-paid Visa is for them to buy titled land in Pinnacle!

To be eligible to participate and receive either of these deals, you must:

1. Have, as an individual/s, previously purchased land at Pinnacle, Glenelg Highway, Ballarat from the original vendor (Richard Maxwell Thege). That is, you entered in a Contract of Sale at Pinnacle and settled on that property.
2. Not be a company, business or the like, including but not limited to, a building company.

Provided that you satisfy the above criteria, you will be entitled to receive the applicable reward, but only if you meet the following terms and conditions:

- A contract of sale for a titled lot between the purchaser and Richard Maxwell Thege, the Vendor (a 'Land Contract of Sale') is entered into between 1 January 2024 and 30 June 2024, by either yourself as a repeat purchaser, or by a referred family member or friend.
- If you are re-purchasing at Pinnacle:
  - The Land Contract of Sale must be in at least one (1) individual's name that matches that of a previous Pinnacle purchase.
  - Prior to completing the Land Contract of Sale, you must complete the 'Repeat Purchase at Pinnacle Form'. Your eligibility as a repeat purchaser will then be checked by Abiwood.
  - If deemed an eligible repeat purchaser, the Land Contract of Sale will be drawn up with the \$5,000 deducted from the land price listed on the Pinnacle price list.
  - The Land Contract of Sale must be executed before the cut-off date
  - A 5% deposit is paid at the time of signing the Contract of Sale.
  - Settlement occurs within no more than 90 days from the Day of Sale.
  - You forego the right to nominate under the Contract of Sale and any conditions allowing for such are removed from the Contract of Sale.



- If you (the 'Referrer') refer a family member or friend (the 'Referee'):
  - The Referee must not be an existing engaged Pinnacle customer, that is, they have not registered with Pinnacle and been actively discussing prospects within Pinnacle with our sales agent within the last three (3) months (i.e. from the date of receiving the requisite form – see below).
  - The Referee must not be an individual/s, that is, not a company, business or the like.
  - The Referrer and Referee must complete the 'Refer a Family Member or Friend to Pinnacle Form'. Note, one Form is required per referral. This must be done prior to the Referee entering a Land Contract of Sale. The Referee's details will be checked with our appointed agents and against those who have registered with Pinnacle to see if in they have registered to our mailing list in the last three (3) months ('the Pinnacle Database'). The Referrer will then be advised if that family member/friend is eligible.
  - If not on the Pinnacle Database, the Referee will be added. It is the responsibility of the Referrer to ensure that they advise the Referee of this offer and that they will be added to the Pinnacle Database.
  - If deemed an eligible Referee, the Referee must enter into a Land Contract of Sale before the cut-off date.
  - The Referee must pay a 5% deposit is paid at the time of signing.
  - The Referee settles on the land no more than 90 days from the Day of Sale.
  - The Referee foregoes the right to nominate under the Contract of Sale and any conditions allowing for such are removed from the Contract of Sale.
  - Following settlement, the Referrer contacts our appointed agents (Buxton, Ballarat) within 14 days to claim your pre-paid Visa. The pre-paid Visa will be provided to the Referrer within 30 days of settlement.
  - Only one (1) \$5,000 pre-paid Visa can be claimed per titled lot sold, irrespective of the number of persons purchasing that lot.

These offers run until 30 June 2024, or until all titled lots are sold, whichever occurs first. Lots available for this promotion are entirely at the discretion of Abiwood, though must be titled lots. Abiwood, in its complete discretion, may extend the offer period and following 30 June 2024 change any terms and conditions as it sees fit.

Existing purchasers can re-purchase and refer to be eligible for both offers!